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AUGUST SPECIAL

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Chase Nursery Company Chase, Alabama

JULY 31, 1930

Gentlemen:

The 31 days of August are bargain days.

We have an unusually large supply of the finest *Abelia grandiflora* we have ever grown. There are just too many for our regular trade. In order to cut down this surplus, we are passing on to our friends in the Trade *the opportunity of the season*. For the month of August *only*, we offer for fall delivery, f. o. b. Chase, Ala., packing extra at cost:

ABELIA GRANDIFLORA (2-year)	Per 100	Per 1000
2 to 3 ft.	\$17.50	\$150.00
18 to 24 in.	12.50	100.00
15 to 18 in.	10.00	75.00
12 to 15 in.	7.50	50.00
6 to 12 in.	5.00	37.50
250 plants at 1000 rate		

Fine puddled plants only. We guarantee them to be in good condition when they leave Chase.

We refer you to the cut and the description. This is certainly one of the finest plants suitable to the more temperate climates. We are glad to inform the Trade that the variety is surprisingly hardy. Experience allows us to say that *Abelia grandiflora* has survived *zero* weather here without serious injury.

If you can use these color plates to stimulate the sale of *Abelia*, we are prepared to furnish them at cost—\$2.75 per 100 postpaid; \$22.00 per 1000 f. o. b. Chase. (No printing on back; our name omitted on face.)

You and your customers will be well pleased with ABELIAS from CHASE. The price allows you unusual profit. Doesn't that interest you? We will be very glad to have your order—*which must be mailed, telephoned, or wired during August*.

Very truly yours,

CHASE NURSERY COMPANY

SEE REVERSE SIDE — A SPECIAL AUGUST SALE THAT WILL HELP YOU. Chase Nursery Company, Chase, Alabama



ABELIA GRANDIFLORA

A BROAD-LEAVED EVERGREEN that is in CONSTANT BLOOM FROM JUNE UNTIL FROST
this is one of the finest of the evergreen shrubs.